

Legal Services

Through our in-house legal expertise we provide legal services including contract drafting, contract reviews, collaboration agreements and commercial intellectual property agreements.

Intellectual Property Management (IP)

The breadth of our services also include intellectual property management, which incorporates IP portfolio management consultancy, IP filing service, due diligence, freedom to operate; patent filing management, patent strategy, trademark filing, design registration and copyright.



NHS Innovations South East

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NHS Innovations South East



Consultancy Services

Our industry engagement consultancy services cover a wide range of activities designed to support companies in the development, adoption and diffusion of innovative healthcare solutions

Opportunity Analysis

Our position as a conduit between the NHS and industry enables us to access information that is not readily available to most consultancies. We provide an opportunity analysis service which includes market research, competitor intelligence, market readiness and end-user product review.

NHS Market Access

We help companies understand and navigate the ever-changing NHS landscape and provide strategic and tactical planning on how to engage and gain adoption within the NHS. We understand the levers and triggers that influence procurement within the NHS and we support our clients to position their solutions to meet all stakeholder needs.



Issue Identification

We are able to facilitate sessions with NHS staff in any particular field to identify issues with a goal to driving innovation. These sessions can be invaluable to organisations that are interested in identifying real issues in an effort to develop new and innovative solutions.

Concept Creation

You may be interested in translating a particular issue into an early stage concept. Ideally the people that identified the issue will also support the development of the solution. We can facilitate such an event and can also deploy Value Management techniques to identify functional requirements needed to achieve optimum function at minimum cost.

Innovation Networking

We have a wide network of clinicians that we can approach depending on the requirements of your project. We are able to facilitate focus groups and conduct interviews with clinical experts and key opinion leaders to provide an expert insight. NISE is also able to help companies identify NHS champions who may assist a company over the shorter or longer term to align their solution to the needs of the market. These engagements can come in many forms, and can be tailored to suit your requirements.



Stakeholder Analysis

Our unique position enables us to obtain unrivalled access to all levels of staff across the entire NHS enabling us to gain a true insight into the needs of all stakeholders in any particular area.

Pre-procurement Support

We have many years of experience of creating Business Cases to support the adoption of new healthcare solutions. Qualitative and quantitative assessment of customer benefits based partly on cost-benefit modelling provides the customer with a good understanding of the value proposition of the solution prior to any formal procurement. Our unique position enables us to completely understand the tools and triggers that go into procurement decision making in the NHS and translate these into a document that articulates the benefits in NHS language, terminology and structure to meet all stakeholder needs. These documents are successfully used to break down barriers to local adoption of products or services.

